



Term & Condition of Channel Partner / Distributor

Dear Sir,

Please fill up the attached form with the latest information and send us to marketing@iottechsmart.com to confirm your willingness to be a trading partner of the company. For any clarification please contact marketing@iottechsmart.com or WhatsApp on 9319291890.

Channel Partner / Distributor,

The company appoints channel partners for the territories comprising one or many districts. Channel partner accepts said appointment and agrees not to solicit orders in a direct way outside the territory. The Channel Partner shall re-sell products allotted territory only.

Those quantities of the products in respect of which written orders are placed by the Channel partner at the office of the Company or at such other place as from time to time may be mutually agreed upon by the Parties hereto.

Term and Conditions-

1. The Products shall be sold to the customer at any price less than or equal to the MRP mentioned on the Product box.
2. The Products shall be sold to the Retailer & Shopkeeper with a margin of 15-20% on the Purchase price but less than the MRP mentioned on the Product box.
3. An investment of 5Lakhs to place an advance order.
4. If your Investment Amount is 5 Lakhs or above, the company will provide you with a Service Engineer for service and support.
5. An advance payment deposit of 100% in our company account to place orders of products.
6. Delivery of product will be done in a cycle of 15 days, every.
7. A month after the advance payment is done
8. Warranty of product 1 year from company service
9. For orders received in your specific territory via our portal will be full filled by the distributor of that territory.
10. The Distributor cannot sell the product online.
11. The Distributor shall not register or use trade names Trademarks or any other intellectual property rights for the Product without the written approval of the Company.



Kindly submit the following documents to avail the credit facility:

1. Three Blank Post Dated Cancelled Cheque (PDCC)* .
2. Six Months Business Bank account details.
3. ITR of Last Two Years
4. Self-attested copy of Pan Card, GST Registration*
5. Business details

Sign. With stamp

Channel Partner

For IOTtech Smart Product

Date. ----/----/-----